## CLAY COUNTY DEVELOPMENT AUTHORITY REGULAR SCHEDULED PUBLIC MEETING MINUTES

## October 20, 2021

**Present:** Keith Ward, Daniel Vallencourt, Tina Clary, Jim Horne, Chereese Stewart, and Bruce Butler (teleconference).

Absent: Amy Pope-Wells and Joelle Marquis.

Staff: Josh Cockrell and April Scott (Legal Counsel)

Guests: Steven Nebrat, Laura Pavlus, and Brittyn Perkins

**Call to Order: Keith Ward** called the Clay County Development Authority ("CCDA") Public Meeting to order at 4:07 PM.

Invocation: Josh Cockrell provided the invocation and Pledge of Allegiance.

Comments from the Public: None.

#### Secretary's Report

**Keith Ward** presented the confirmation of the new board members. Unanimously approved.

**April Scott** provided the Installation of 2021 - 2022 Board Officers. **Chereese Stewart** presented the meeting minutes from the September 15 meeting. **Daniel Vallencourt** motioned for approval. **Jim Horne** seconded the motion. Motion approved.

### **Treasurer's Report**

**Tina Clary** presented the September 2021 Financials. **Josh Cockrell** added that the requested changes made at the last board meeting have been reflected. **Daniel Vallencourt** motioned for approval. **Jim Horne** seconded the motion. Motion approved.

**Tina Clary** presented the formal adoption of FY 2021-2022 Budget and resolution. **Tina Clary** motioned the approval. **Daniel Vallencourt** seconded the motion. Motion approved.

### **Clay EDC Report**

**Laura Pavlus** updated the CCDA on the resignation of **JJ Harris**, effective Friday, October 15th 2021. **Laura Pavlus** is currently the Interim President of the Clay EDC. **Laura Pavlus** reported on the Niagara plant and its expansion of 798K square feet, with 200 employees. **Laura Pavlus** added the first Niagara pallet is expected to be out by January 28, 2022. **Laura Pavlus** updated EDC's projects: 357 jobs (not including the Niagara project),7 local expansions, and \$13.5M of infrastructure upgrades.

## **Executive Director's Report**

Josh Cockrell provided an update on the DIG grant and the taskforce grant.

**Josh Cockrell** and **Keith Ward** met with the County to discuss zoning for the College Drive properties. **Josh Cockrell** and **Keith Ward** discussed ways to increase revenue and possibly get assistance from the state.

**Jim Horne** suggested the CCDA needs to strategically decide where they want to go, then create projects which align with that vision. **Jim Horne** suggested creating a dedicated source to offset risks and possibly allow the CCDA to finance projects. **Jim Horne** added an issue with this: How to create a money stream to build bigger projects without duplication or <u>overstepping the private sectors</u>. **Keith Ward** and **Daniel Vallencourt** agreed - discussing several options in investing in more land, clearing debt where growth is needed in the county. **Jim Horne** added that the CCDA shouldn't have an advantage and ensure an equal playing field for both the community and private sector. **Chereese Stewart** added if the CCDA is going to invest in more properties, then the CCDA needs to strategically plan where the next several investments will be.

# Chair's Report

**Keith Ward** presented the demolition quotes from JIMCO and Connor Construction. **Daniel Vallencourt** mentioned the demolition prices being similar. **Chereese Stewart** asked if one company could start sooner than the other. **Keith Ward** reported both companies are available to start right away. **Keith Ward** suggested only taking down pine trees required to be taken down. **Keith Ward** mentioned the new owner could take down more trees if they wish. **Jim Horne** motioned for approval for JIMCO. **Daniel Vallencourt** seconds the motion. Motion approved.

# **Old/New Business**

**Chereese Stewart** presented an update on rezoning and PUD. She discussed the downside to PUD providing stipulations on projects. **Chereese Stewart** suggested BB2, which is a community business district. **Chereese Stewart** explained this would allow flexibility and change, if needed. **Josh Cockrell** suggested the <u>CCDA should go with BB2 since it includes</u> <u>everything from BB1, as well as BA, BB1, and BB2.</u> **Josh Cockrell** added he could do the rezoning and have applications submitted to the County by next week. **Keith Ward** requested a motion to authorize staff to start rezoning to BB2. **Tina Clary** motioned for approval. **Daniel Vallencourt** seconded the approval. Motion approved.

**Steven Nebrat** reported on the College Drive properties with one party already interested. **Steven Nebrat** explained the party requested the property to be rezoned and cleared. **Steven Nebrat** suggested not doing the entire entitlement to flip it, but wait until the second property to be fully entitled. **Josh Cockrell** added the CCDA is at \$244K/acre for the properties. **Daniel Vallencourt** proposed making a deal with the proposed buyer. **Steven Nebrat** suggested \$310K-330K/acre. **Keith Ward** questioned if \$340K-350K would be in line with the property value? **Steven Nebrat** answered that the CCDA can attempt to sell at that price. **Daniel Vallencourt** suggested **Steven Nebrat** negotiate with the potential buyer and have **Steven Nebrat** present it to the Board.

Attorney's Report April Scott did not have anything to discuss.

Adjourned: 5:18 PM